NEULAND
WHERE OPPORTUNITY BECOMES REALITY

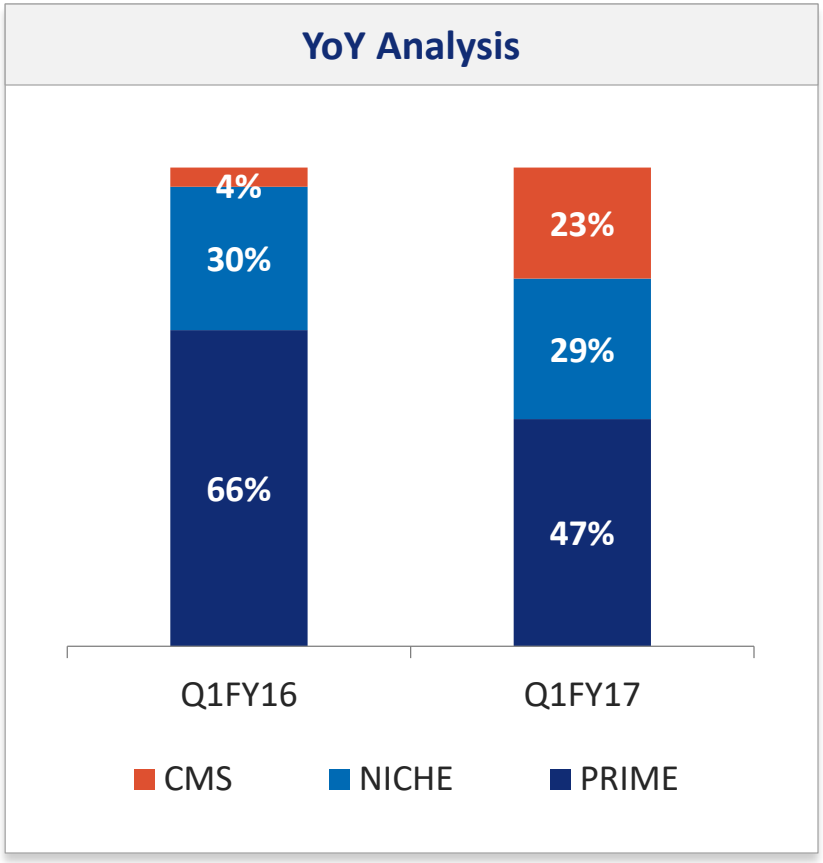
# Quarterly Business Indicators
# Q1FY17

© 2016, Neuland Laboratories Limited. All Rights Reserved

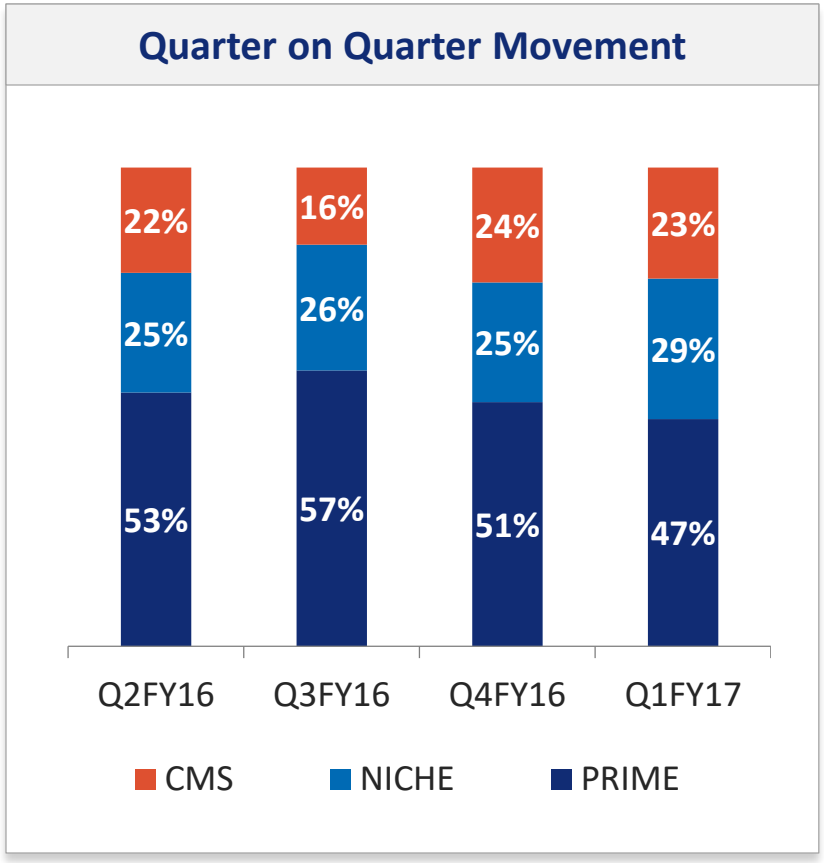
# Business Saliency

The graphs below show the Saliency of the Q1 of FY-16 & FY-17 and over the last three quarters

## YoY Analysis



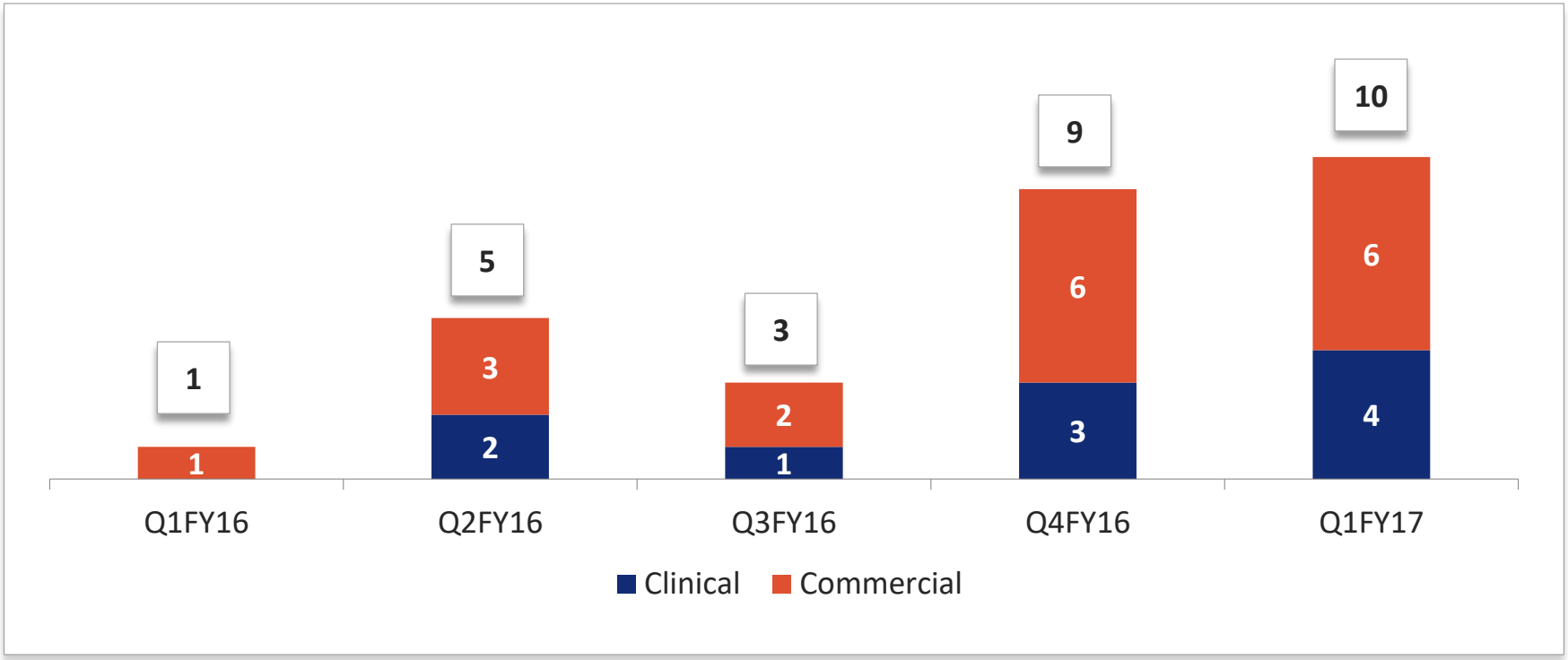

## Quarter on Quarter Movement



# CMS Business Depth

This Indicator gives the number of molecules (APIs and Intermediates) contributing to the revenue in the Quarter. This number is classified in two parts as Clinical & Commercial based on the status of the respective molecules. The intent here is to give an idea of the depth of the business in terms of projects and the pipeline.

The tables below indicate the numbers for the last 5 quarters




*- Quantities taken for validation and launch are considered as Commercial

# Thank You